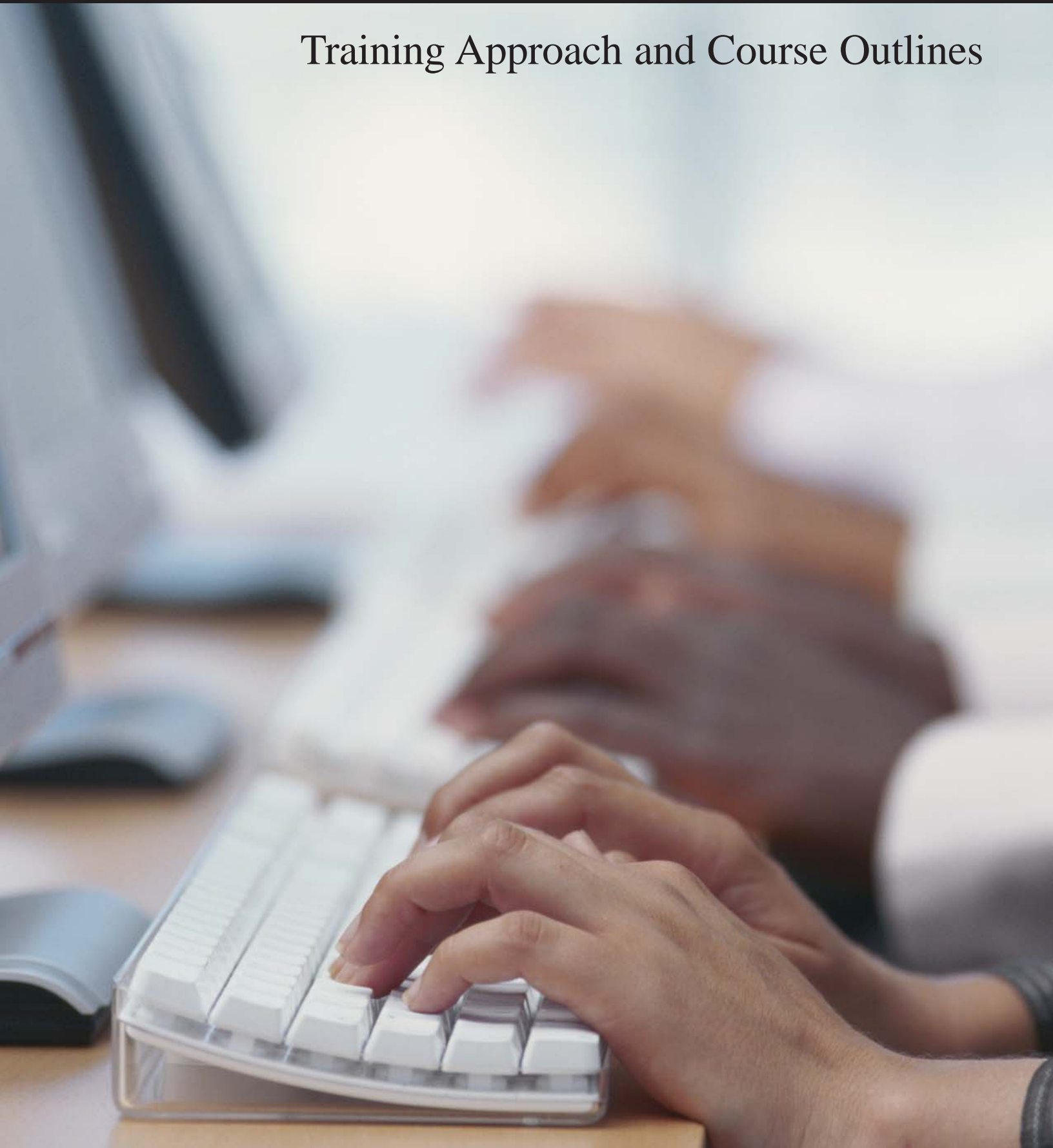


Training Approach and Course Outlines



Typically, a week of training provides a sufficient foundation to get the team going and equips them to start making configuration decisions.



SolArc's Training Approach and Methodology

SolArc RightAngle™ training is designed to provide users with the knowledge necessary to do their jobs effectively and efficiently. The courses are comprehensive, configurable, and enjoyable for participants, and customized to create a training program that meets your needs.

People learn best when classroom discussion occurs in conjunction with hands-on experience. SolArc courses adopt a “Tell me – Show me – Let me” methodology that facilitates discussion, demonstration and hands-on activity, with an emphasis on how actions affect people and processes upstream and downstream.

For each client, two groups typically require training. The project team, which is responsible for implementing SolArc RightAngle, requires in-depth, cross-functional training. End users normally require more focused, company-specific training. SolArc supports both of these needs with a continuum of training flexibility.

Project Team Training

Because a project team needs deep, cross-functional training, SolArc offers a set of standard classes that gets the project team going. This standard week of training provides the sound foundation the team needs to start making configuration decisions.

However, since SolArc understands that project teams may need to get started quickly, we also offer JumpStart Training. This quick overview of SolArc RightAngle gets the team started collecting and loading reference data and prepares them for business modeling. The fundamentals that the team learns in JumpStart Training enables the team to work independently during early project phases to gather reference data, define and document business requirements, and create a production database.

JumpStart Training includes:

- Introduction to SolArc RightAngle
- SolArc RightAngle Reference Data
- Business Modeling Workshop – a hands-on clinic where the team models your business in SolArc RightAngle

Afterward, the project team may either attend other classes or begin digging into business modeling to learn by experience.

End User Training

The standard SolArc RightAngle courses provide topical, process and business case education that ensures your personnel understand SolArc RightAngle. Each course teaches basic functional skills and delivers an understanding of system-wide implications. In other words, we teach you how to do your work and how you impact others.

However, SolArc realizes that end users frequently require more specific, customer-specific training content. To meet these needs, we can customize our standard courses to more precisely meet your training needs. This customization can be as simple as selecting and rearranging topics, or we can build custom exercises or even completely new courses to meet your scheduling and training needs.

Standard Training Courses

Trading Deals

Provides an understanding of trading deal capture in SolArc RightAngle. Trading deals include physical, derivative, and in-house deals. Course covers deal entry, usage of pricing provisions, navigating in the application, and other basic deal-related activities. Recommended for most users, but it is designed specifically for traders.

Risk Tools

Provides an understanding of the tools available to assess and manage risk in the RiskCenter,™ including the RiskCenter desktop, content of risk reports, VaR, hedging, option model workbench and option exercising tools. Recommended for traders, trading managers and risk analysts.

Reporting

Provides an understanding of how to retrieve information and present information. Participants learn to customize reports on-the-fly, define and save reusable report views, and customize many, many aspects of data retrieval. Recommended for all SolArc RightAngle users.

Logistics Deals

Provides an understanding of all types of SolArc RightAngle logistics deals, including transportation, storage, processing, blending, and voyage. Covers logistics deal entry, pricing provisions, and advanced deal-capture functionality. Recommended for persons responsible for setting up and using logistics deals, typically schedulers.

Scheduling

Provides an understanding of all basic Scheduling™ functionality, including the Scheduling desktop, order viewer, Scheduling workbench, and order actualization. Topics include: managing receipt/delivery obligations, planning product movements, and matching plans to actuals. Recommended for schedulers.

Accounting

Provides an understanding of SolArc RightAngle accounting functionality, including the creation and valuing of accounting transactions, reconciliation, payables matching, invoicing, transaction types and groups, and account coding. Recommended for accountants.

Pricing/Valuation

Provides an understanding of how to define and maintain price services, prices and deal pricing provisions. It familiarizes the participant with the valuation process and introduces methods and tools used to investigate transaction values. Recommended for pricing analysts, risk analysts, project team members, and accountants involved in transaction investigation.

Risk Setup

Provides an understanding of the setup of RiskCenter functionality. It covers the creation of strategies, portfolios, position groups, and forward and market price curves and elaborates on the processes used to generate RiskCenter data. Recommended for risk analysts and persons responsible for setting up and maintaining RiskCenter in SolArc RightAngle.

Reference Data

Provides an understanding of the fundamental data that is required for SolArc RightAngle to function and the complexities of how it is integrated. The curriculum provides definitions and examples of the data, restrictions that apply, and the steps to create and maintain it. Additionally, there are hands-on exercises for many of the pieces of data. Recommended for project team members, IT support, and power users.

Data Model

Provides an understanding of the SolArc RightAngle data model from deal to transaction. Topics in this course include: data structures, how business processes tie to the data model, the flow of data through SolArc RightAngle, and an overview of standard interfaces. Recommended for the End User Support Coordinator (EUSC) and IT / development staff.

SolArc can train at your site, at our headquarters in Houston or at a third-party location.



Corporate Headquarters
9701 Richmond Ave., Suite 250
Houston, TX 77042
Phone: 713-260-5100
Fax: 713-339-4337
Toll-Free: 1-888-594-7320

Tulsa
320 S. Boston, Suite 600
Tulsa, OK 74103
1.888.594.7320
Phone: 918-594-7320
Fax: 918.594.7330

Dallas
5001 Spring Valley Rd.
Suite 155 West
Dallas, TX 75244
Phone: 214-987-8900

United Kingdom
Clarendon House
52 Cornmarket Street
Oxford, OX1 3HJ
United Kingdom
Phone: +44 01865 304046
Fax: +44 01865 304001

Singapore
391B Orchard Road
#23-01 Ngee Ann City Tower B
Singapore 238874
Phone: +65 67352522

www.solarc.com