

We are doing business today in an increasingly complex global marketplace. Each day millions of trades take place worldwide, involving scores of commodities from food to fuel and a host of transactions that enable the movement of those commodities to market.

Without a clear end-to-end picture of the transaction lifecycle and real-time market data, opportunities can be missed and true risk exposure can be difficult to track, report on and manage.

There is a tool that can help you gain better insight and control over your commodity trading transactions while illuminating the workflow and risk position for your entire organization – SolArc's enterprise trade and risk management solution – SolArc RightAngle.

Today, this solution is helping thousands of people across our global customer base manage the complexities of a wide range of commodities, including crude oil, refined products, NGLs, natural gas, coal and agricultural products.

Key Features and Benefits:

The current high prices and continued volatility of commodity and transportation, along with increasing speculator interest, make managing price-risk exposure on physical commodities a growing challenge. SolArc RightAngle® is the best enterprise-wide software application on the market today with the capabilities to provide a real-time view of the markets and the underlying factors that affect pricing and increase risk exposure. These include:

- Straight-through processing across the full supply chain, ensuring tighter integration among supply, trading and marketing operations
- Ability to deconstruct each component of the value chain, providing market-to-market and profit-and-loss information to manage positions and avoid hidden exposures

- Robust, configurable, easy-to-use trade management workflow that standardizes trade capture and related business practices across the organization
- Transactional fidelity that provides up-to-the-minute accuracy and transparency in prices, positions, exposures and secondary costs
- Extensible solution architecture that supports common integration and data management framework
- Built-in programmable controls for world-class reporting and regulatory compliance
- A world-class delivery organization with a 100 percent success rate in deploying our solution for more than 55 customers worldwide
- A support organization of seasoned professionals with years of commodity management expertise to resolve issues quickly and ensure that your SolArc solution will continue delivering value over time

Straight-Through Processing for 360° Visibility

Developed for transaction-intensive energy companies and commodity trading companies, SolArc's solution captures every aspect of a deal – from the point of origin all the way through to physical delivery and the financial aspects of the transaction – in a single performance measurement and reporting system.

The SolArc solution also provides automatically updated volumetric and economic analysis of physical and financial values. This includes complex pricing nuances, giving users the ability to manage and track commodity positions across the supply chain – market-to-market, hour-by-hour, around the world.





Robust Handling of all Aspects of Physical Trading and Logistics

SolArc's greatest benefit for financial institutions and commodity trading companies is our solution's robust handling of all aspects of physical trading and logistics.

SolArc helps companies achieve the highest levels of transactional fidelity by focusing on delivering a solution specifically designed for physical trading and incorporating complex logistics, grade and quality adjustments, and blending/inventory tracking. The transactional fidelity unique to our solution enables our customers to extract a larger value proposition from the implementation of a trading and risk management solution than competing alternatives by providing the most robust capability to track the position across the physical supply chain.

Highly Configurable Performance and Risk Management Reporting

SolArc's solution provides robust risk and credit management capabilities. Using our in-depth physical and financial position reports, traders and risk managers can quickly evaluate each component of the value chain for position, profit and loss, and price risk as well as construct market scenarios to assess the effectiveness of various risk mitigation strategies.

Derivatives transactions used to hedge positions can be quickly captured, either directly in the application or by

integrating with brokers or exchanges. SolArc incorporates these transactions into the trade book structure, showing the resulting effect on P&L and price risk.

Finally, the SolArc solution helps standardize trade capture and related business practices across the organization, ensuring robust regulatory compliance, up-to-the minute financial reporting and comprehensive system-wide security.

Experts in Enterprise Integration

SolArc excels in linking with existing applications and systems. Working closely with key industry partners, we're able to deploy a tailored solution that integrates the trading systems with your downstream and back office systems to enable straight-through handling of physical and financial trades from a variety of exchanges, brokers and internal sources.

Industry-Proven Implementations

SolArc has successfully deployed our solution in many of the largest global trading organizations across multiple business lines and commodities. Using our proven project approach, we have achieved a 100 percent success rate on implementations in exceedingly complex, high-transaction environments. SolArc's extensive experience in this area ensures our solution dovetails into the organization's enterprise application



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